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QUESTION 12 Which three options are web and email security products? (Choose three.)
A. Umbrella
B. Cloudlock
C. Web Security Appliance
D. Investigate
E. NGFW
F. Meraki
Answer: ABE

QUESTION 13 Which Cisco Security benefit is a differentiator that allows partners to plan and model their business?
A. one solution to fit every need
B. comprehensive vision for security
C. lowest price points
D. unparalleled commitment
E. best-in-class technologies
Answer: D

QUESTION 14 Which Cisco security technology delivers the best real-time threat intelligence?
A. Cisco Security Intelligence Operations
B. Cisco ASA Next-Generation Firewall Services
C. Cisco Identity Services Engine
D. Cisco Security Manager
E. Cisco TrustSec
Answer: A

QUESTION 15 Which three options are products and benefits of the data center threat-centric solution? (Choose three.)
A. deep visibility and data analytics through Stealthwatch
B. identity-based policy management through Meraki
C. automated policy enforcement with ASA
D. deep malware defense with Talos
E. predictive intelligence through Umbrella and Talos
F. software-defined segmentation through TrustSec
Answer: ACF

QUESTION 16 Which component of NGFW and NGIPS provides a unified image that includes the Cisco ASA features and FirePOWER Services?
A. Firepower Threat Defense
B. Meraki MXC
C. Next Generation IPS
D. Cloudlock
E. Advanced Malware Protection
Answer: A

QUESTION 17 Which three options are solutions and features of the cloud apps threat-centric solution? (Choose three.)
A. Cloud App Security
B. CTD and Network Analytics
C. remote access VPN
D. accelerated threat response
E. complete policy management
F. cloud data loss prevention
Answer: ADF

QUESTION 18 Which three points from the Threat-Centric module are true? (Choose three.)
A. Cisco Security provides direct, simple, and balanced detection by driving customer outcomes.
B. An effective security solution can help overcome ever-growing security challenges.
C. The Cisco Security Portfolio provides security across the entire business environment.
D. Customers require inexpensive security solutions.
E. Customers are searching for security answers without interrupting productivity.
F. Cisco Security provides flexible, simple, and integrated advanced threat detection, through a multilayered approach.
Answer: ACF

QUESTION 19 In addition to protection, control, and flexibility, which two business values are included in Cisco value propositions? (Choose two.)
A. Support
B. Completeness
C. Cost effectiveness
D. Scalability
E. Integration
Answer: BC

QUESTION 20 Refer to the exhibit. Consolidating platforms and appliances under a single provider is an example of which customer cost saver?
A. Less time scoping a breach
B. Fewer resources to manage
C. Faster integration
D. Flexible licensing
Answer: D

QUESTION 21 Utilizing the Cisco software lifecycle generates which two benefits for partners? (Choose two.)
A. Adaptable deployment
B. Software portability
C. Improved sales performance
D. Cisco incentives
E. Increased efficiencies
F. Sales promotions
G. Customer support
Answer: CE

QUESTION 22 Which two options benefit a partner who is selling Cisco security solutions? (Choose two.)
A. Incentives programs
B. Lower total cost of ownership
C. Simplified architecture solution
D. Opportunities for new revenue
E. Partner referrals
Answer: CD

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