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https://msdn.microsoft.com/en-us/library/gg309396.aspxQUESTION 46You company employs consultants who bill customers for their time.You sales team is responsible for selling the consultants time, in addition to selling product licenses.You need to provide the sales team with the ability to create opportunities, quotes, and invoices for the consultant's time.What should you create first?A.   a product familyB.   a price listC.   a product bundleD.   a unit group**Answer: B**QUESTION 47You recently visited a trade show and you interacted with many potential customers.As a vendor al the trade show, you receive a CSV file that contains detailed information about the 643 attendees who showed interest in your products.You need to efficiently and accurately input this information into Dynamics CRM for future use in the sales process.Which method should you use?A.   Import the details as new activates.B.   Import the details as new leads.C.   Update opportunities to reflect new prospects. D.   Import the information as part of a solution file.**Answer: B**QUESTION 48You have a recalled product that should no longer be sold.You need to remove the. Product from the available list of products and to prevent any sales from being processed for the product.Which two actions should you perform? Each correct answer presents part of the solution.A.   Remove the product from the family hierarchy.B.   Modify the open opportunities.C.   Update the price list.D.   Retire the product.E.   Modify the validity date of the product.**Answer: AB**QUESTION 49User1 is the owner of the Specialists team. User2 adds a case that she owns to the Specialists team's queue. Who now owns the case?A.   The Specialists teamB.   The owner of the Specialist team's queueC.   User1D.   User2**Answer: D**QUESTION 50Which two statements about queues are true?(Choose TWO)A.   Queues allow users to remove themselves from responsibility for an item by using the Remove button.B.   Queues allow users to process items that they do not own.C.   You can delete a queue item without deleting the record for which the queue item was created.D.   Queues allow users to see multiple record types that require action in one list.**Answer: BC**QUESTION 51For which two entities does Microsoft Dynamics CRM create a default queue when the entity is created?(Choose TWO)A.   OpportunitiesB.   ActivitiesC.   CasesD.   UsersE.   Teams**Answer: DE**QUESTION 52Which action is possible directly from the All Contracts view?A.   Delete an active contract by using the Delete button.B.   Delete a canceled contract by using the Delete button.C.   Set an on-hold contract to Active by using the Release Contract button.D.   Set an on-hold contract to Active by using the Activate button.**Answer: D** QUESTION 53Which of the following statements about marketing lists are true? (Choose all that apply.)A.   Static marketing lists cannot be locked.B.   You can copy a dynamic marketing list to a static marketing list.C.   One dynamic marketing list can contain accounts, contacts, and leads.D.   You can add members to a static marketing list by using an Advanced Find query.E.   You can remove members from a dynamic marketing list by using an Advanced Find query.**Answer: DB**!!!RECOMMEND!!!1.|2018 Latest MB2-713 Exam Dumps (PDF & VCE) 99Q&As Download:https://www.braindump2go.com/mb2-713.html2.|2018 Latest MB2-713 Study Guide Video: YouTube Video: YouTube.com/watch?v=G-8ZhatPBC4