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QUESTION 51For which two entities does Microsoft Dynamics CRM create a default queue when the entity is created?(Choose TWO) A. OpportunitiesB. ActivitiesC. CasesD. UsersE. Teams Answer: DE QUESTION 52Which status is NOT valid for a quote? A. DraftB. LostC. WonD. ClosedE. Active Answer: B QUESTION 53You use Microsoft Dynamics CRM Goal Management to define sales goals over a period of time. You need to track actual and in-progress values for sales. Which goal metric should you configure? A. Amount Data TypeB. Rollup FieldsC. Metric TypeD. Fiscal Periods Answer: D QUESTION 54 What should you configure before you Create goals in Microsoft Dynamics CRM? A. Fiscal PeriodB. Target ValueC. OwnerD. Goal Metric Answer: C QUESTION 55To which Microsoft Dynamics CRM object can you apply business rules? A. A dashboardB. A formC. A viewD. A chart Answer: B QUESTION 56Which two system entities can participate in business process flows? Each correct answer presents a complete solution. A. AccountB. TaskC. Knowledge Base ArticleD. Service ActivityE. Goal Metric Answer: AB QUESTION 57Which three entities can include business process flows? Each correct answer presents a complete solution. A. GoalB. Price List ItemC. AccountD. QueueE. Recurring AppointmentF. Contract Answer: BCE QUESTION 58Which two actions can be configured for a business rule? Each correct answer presents a complete solution. A. Set visibilityB. Run workflowC. Lock or unlock fieldD. Email link Answer: AC QUESTION 59Which chart design element can you change by using the Chart Designer tools? A. The fields by which data is grouped into categoriesB. The chart colorsC. The chart sizeD. The records that are represented by the chart Answer: A QUESTION 60What is the maximum number of charts that can be added to a single dashboard by default? A. 5B. 6C. 9D. 12 Answer: B Braindump2go New Released Premium MB2-703 Exam Dumps Guarantee You a 100% Exam Success Or We Promise Full Money Back! Download

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